

Selling and Executing Paid/Sponsored Content



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What shall we call it?

Sponsored Content Paid Content Native Advertising Advertising Brothel Special Promotional Section





the Atlantic



How to Protect Workers From the Rise of Robots

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Politics Business Tech National Global Health Sexes Entertainment

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Speak, Clarence, Speak! Andrew Cohen

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What's This?

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Under ecclesiastical leader David Miscavige, the Scientology religion expanded more in 2012 than in any 12 months of its 60-year history.





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Sponsored content sales success is about execution and promotion.

- A. Setting up a clear path for execution.
- B. Selling the promotion around the content.



Paid Content Execution.

- 1. What are you going to offer?
- 2. How can you keep it simple?
- 3. Can your production work flow handle it?
- 4. Poor execution equals loss in future sales.





Sell the promotion of the sponsored content.







Common Types of Paid Content

- 1. Sponsored Topic Sections
- 2. Sponsored Articles
- 3. Product Pavilions
- 4. Digital Supplements





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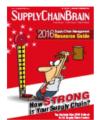




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The speech every woman should hear

By Frida Ghitis, Special to CNN updated 8:26 AM EDT, Fri October 19, 2012



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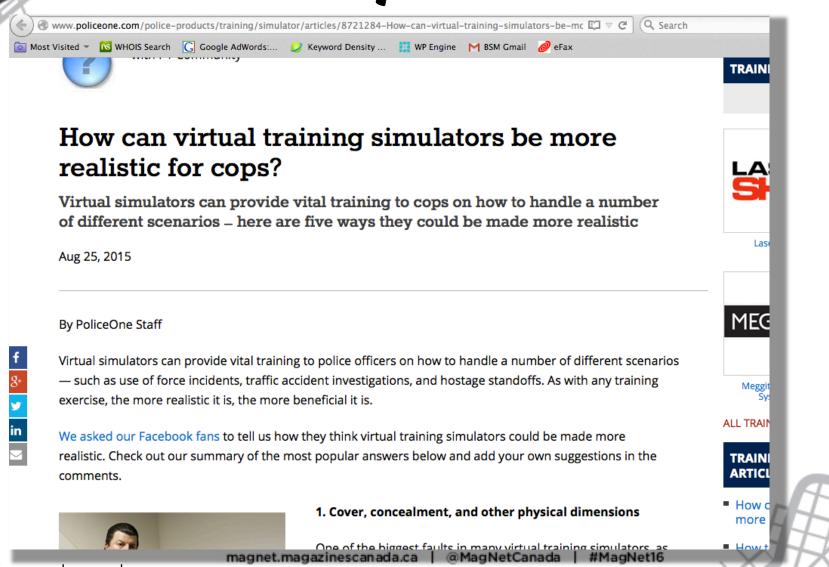
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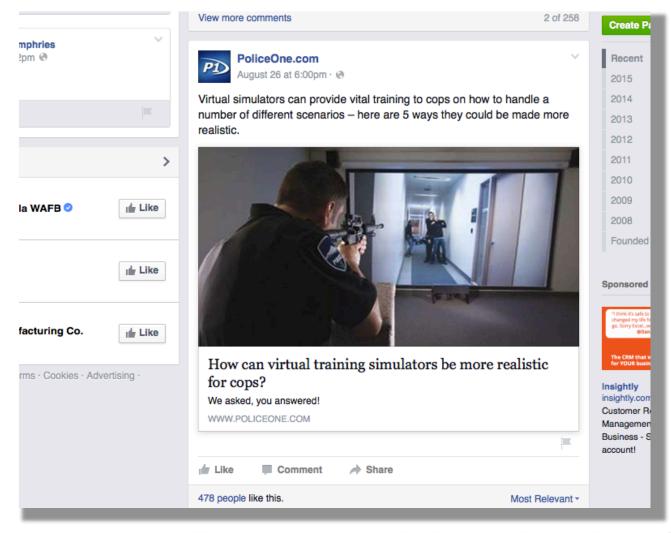


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VOL 3 NO 1

NIP Programs develops and manages business insurance programs for industries with specialized requirements.

FROM THE PRESIDENT

Warmest Wishes for the Holiday Season

2013 has been a quite a year.
Significant weather
events around the world have shone a
new light on on the property and
casualty insurance industry, and have
had an impact on virtually every insurer
and re-insurer in the market.

Looking ahead to 2014, we are optimistic, and you can rest assured that NIP Programs remains

committed to developing and enhancing both our insurance products and providing passionate, highlyresponsive customer service.

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PROGRAM NEWS

PetPro Provides a Professional Liab Alternative for Veterinarians

nlike with General L coverage or a Busin Owner's Policy (BOP), professional liability insu provides valuable protec and defense against losses

arising directly as a result of a veterinarian's professional service offering.. Veterinarians need to carry individual professional liability insurance for adequate protection, and many veterinarians obtain this coverage through trade associations. This year, however, some vets have received an unwanted "surprise," in the form of sizable, across-the-board rate

Virtual simulators can provide vital training to cops on how to handle a number of different scenarios – here are 5 ways they could be made more



How can virtual training simulators be more realistic for cops?

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Tea Forté Lotus Collection

This unique and gourmet collection of high-grade, small-lot, certified organic teas have been difficult to source as they're rarely exported. Relax the mind, body and spirit with Darjeeling Quince, Mountain Oolong, Orange Jasmine, Vanilla Pear, and Lemon Lavender. \$30 (presentation box: contains 20 teas), teaforte.com

The Republic of Tea 100% **Organic Double Green** Matcha Tea

The Republic of Tea has married the exquisite organic green tea powder known as matcha with fine, organic green leaf tea. The result is a fresh. springtime-grassy flavor that's smooth and a perfect partner to both sweet and savory foods. \$13 (50 tea bags).



Aveda **Comforting Tea**

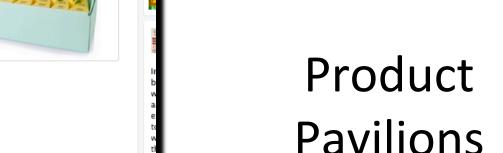
Calm your senses and promote a sense of well-being with Aveda's Comforting Tea. The herbal infusion of licorice root and peppermint is 100-percent organic, with no caffeine, sugar or added flavors. \$17 (20 tea

Harney & Sons Green Tea with Coconut. Ginger and Vanilla

The rich flavors of Thailand are the inspiration for this tasty blend (a combination of green tea, lemongrass, vanilla, coconut and ginger). Slightly savory, a







Marry with an **Email Blast and** and several FB posts.



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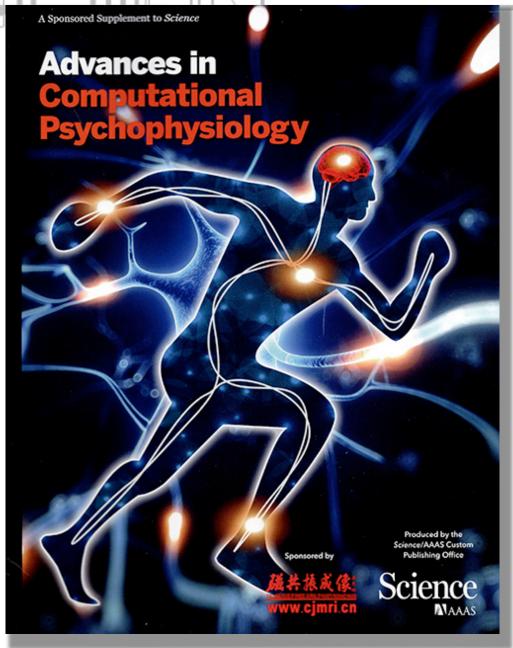
What about supplements that are 100% paid?

Find a topic and sell it.

Or, even better... start with the client and sell it backwards.



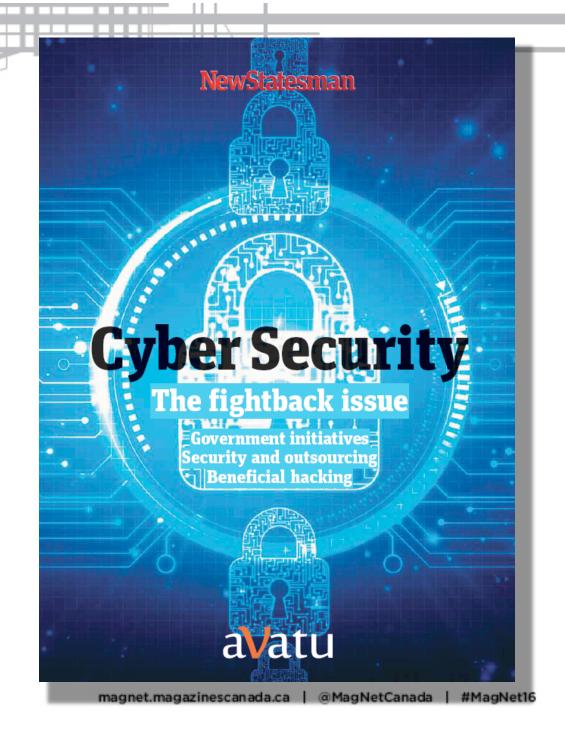




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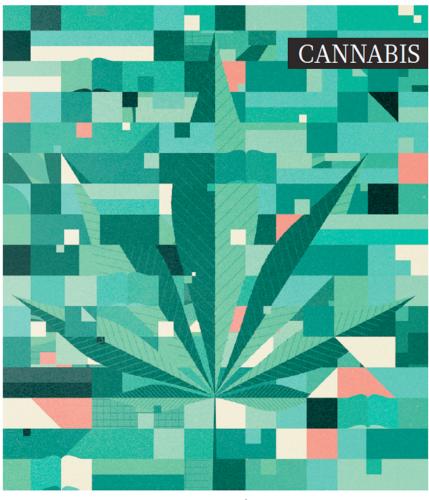








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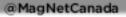


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June 1, 2016

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June 1, 2016

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May 31, 2016



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- 4. Your article will live on RazrMag.com forever.
- 5. Three Facebook posts to promote your article.
- 6. Two mentions in our weekly eNewsletter.

Total Exposure: 175,000 impressions





Selling and Executing Paid/Sponsored Content



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